

CAPABILITIES BRIEFING

History

- Founded in 2002
- National Solutions Provider
- Woman-Owned and Certified
- Headquarters: Lake Forest, CA
- Privately Owned
- 135 Employees

Business Model

Using proven hardware and software technologies, along with end-to-end services expertise, Technologent works closely with our customers to deliver solutions that maximize value. Our focused solutions are designed to solve specific IT challenges and our skilled engineers will work with the customer to deliver the solution that meets the need, the budget and the timeframe.

- Solution vs. Product approach
- Expertise throughout the entire data lifecycle
- Unique business development approach
- Unmatched industry leadership
- High-touch inside sales model

Methodology

Our engineers are experienced in a variety of practices, including:

- Data center consolidation and integration
- Architecture
- Integration & maintenance of a secure, high-performance business infrastructure
- Low, middle and enterprise storage specialists
- Multiple operating systems (Solaris, Windows, Linux, Unix) and multi-vendor support services

Our diverse engineering team is fully certified in all of our vendor technologies and services. And, in order to maintain our best-in-class service, we continually invest in training to keep current with new products and technologies.

We specialize in data storage and virtualization from the desktop to the data center. Our four step methodology ensures that we support the entire data lifecycle from architecture to ongoing support.

- **Identify** the solution that meets the business and technology needs
- **Design** a solution that meets the budget
- **Deliver** the complete solution and integrate it into the existing environment and systems
- **Support** the solution on an ongoing basis with managed services and service contracts

Key Differentiators

- Highly experienced and certified engineers
- One of the largest bus dev teams in the channel
- Proprietary asset management portal
- Successful track record in Fortune 1000 technology sales
- 150+ years combined technology leadership

March 18, 2009 - "Top Women Owned Businesses in the United States (Div500)." *DiversityBusiness.com*

December 18, 2008 — "Received national certification as a Women and/or Minority-owned Business Enterprise Clearinghouse (WMBE) for the Supplier Clearinghouse."

