

FOR IMMEDIATE RELEASE

Technologent Recognized by Cisco as Data Center Unified Computing Authorized Technology Provider in the United States

LAKE FOREST, CA, June 14, 2010 – Technologent, a nationwide Solutions Integrator, announced today that it has achieved Data Center Unified Computing Authorized Technology Provider (ATP) status from Cisco. This designation recognizes Technologent as having fulfilled the training and program prerequisites to sell, deploy and support the Cisco Unified Computing System in the United States.

The [Cisco Unified Computing System](#) unites network, computational, storage access, and [virtualization](#) resources in a single energy-efficient system that can reduce the costs and complexity of information technology (IT) infrastructure, help extend capital assets, and improve business agility well into the future. A new computing model, the Cisco Unified Computing System uses integrated management and combines a “wire once” unified fabric with an industry-standard computing platform to optimize virtualization, reduce the data center’s total overall cost, and provide dynamic resource provisioning for businesses that are becoming increasingly collaborative, mobile and distributed.

“Virtualization is a key element of a next-generation data center and an enabling technology for data center transformation. This Cisco ATP designation strengthens our existing Cisco Data Center practice,” said Tom Gallaway, Technologent President. “Our certification as a Cisco Data Center Unified Computing Authorized Technology Provider, EMC Authorized Services Network (ASN) partner and VMWare Certified Delivery Partner illustrates our dedication in helping our customers understand and benefit from these new business-enabling technologies. Technologent is well-positioned to transform and accelerate our customer’s business by taking their virtual computing environments to the next level.”

“Taking advantage of an architectural shift in the data center, Cisco’s new computing model can help customers transform the data center into a dynamic IT environment with the power to increase productivity, improve efficiency and drive virtualization to an entirely new level,” said John Growdon, director, Worldwide Channels Go-to-Market Group at Cisco. “As a Cisco Data Center Unified Computing Authorized Technology Provider, Technologent is a member of an elite ecosystem of industry leaders working with Cisco to stimulate technology innovation, augment service delivery, and accelerate the market adoption of unified computing.”

To qualify as a Cisco Data Center Unified Computing Authorized Technology Provider, Technologent had to meet a number of requirements. These included achieving the Cisco Data Center Networking Infrastructure Specialization and the Cisco Data Center Storage Networking Specialization as well as demonstrating mature competencies in server, storage and virtualization technologies.

Cisco’s [Authorized Technology Provider Program](#) is part of a comprehensive go-to-market strategy for emerging and advanced technologies. The program helps Cisco to define the knowledge, skills and services that channel partners need to sell, deploy and support these technologies. As the market changes, an ATP status is often the precursor to a Cisco specialization.

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ABOUT TECHNOLOGENT

Technologent is a leading national provider of technology infrastructure solutions for Fortune 1000 companies, aiding in bridging the gap between technology infrastructure and business strategy. Technologent serves the complete technology life cycle, including assessment, design, integration, system management and financing. The company offers its customers unparalleled expertise, exceptional service and technology from best-of-breed partners. Technologent’s strong network of provider partners includes Cisco, EMC, HP, Sun Microsystems, IBM, Microsoft, VMware, Hitachi Data Systems and others. Technologent is headquartered in Lake Forest, California. To find out more about Technologent, please visit www.technologent.com.

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